



A STATEWIDE UTILITY PROGRAM

Tackling Residential Retrofits:

Lessons Learned, Tools, and Resources

August 24, 2021



Agenda

- Residential Retrofit Options
- City of Piedmont's Ordinance
- Cost-Effectiveness Explorer:
 - Prescriptive Path (Specific Measures)
- Model Residential Retrofit Ordinance
- Cost-Effectiveness Explorer:
 - Flexible Path (Measure Menu)
- Discussion/ Q&A
- Next Steps



Local Governments and Electrifying Residential Retrofits

Amy Rider Local Government Lead

August 24, 2021 ZEB/IOU Reach Codes Joint Webinat





- Options
- Guardrails
- Implementation

Building Decarbonization Options



- Incentives
- Financing
- Education
- Lead by Example

- Internal Policy and Practice
- Local Ordinances
- Regional Influence



Existing Building Options for Local Governments

Municipal Policies	 Electrify Internal Operations Climate Action Plans Zoning Overlays
Appliance Standards	 Apply Regional Influence AQMD and CARB Appliance Emissions Standards
Local Building	 Building Performance Standards Time of Sale Upgrades
Ordinances	Retrofit on Burnout
Local Energy Codes	Retrofit Reach Codes

CARB's Potential Appliance Standards

Residential and Commercial Building Decarbonization – Options*

Carbon Neutrality by 2035

Option A	Option B
 All new buildings use electric appliances by 2026 100% all-electric appliance sales for all buildings by 2030 All buildings retrofitted to electric appliances by 2035 	 All new buildings use electric appliances by 2026 100% all-electric appliance sales for residential buildings by 2035 and for commercial by 2045 Not all existing buildings retrofitted to electric appliances
Carbon Neutrality by 2045	
Option C	Option D
 All new buildings use electric appliances by 2026 100% all-electric appliance sales for residential buildings by 2035 and commercial by 2045 Some existing buildings retrofitted to electric appliances 	 All new buildings use electric appliances by 2029 Less existing buildings retrofitted to electric appliances

*Represents staff initial thinking. Requesting additional options for consideration.

Source: CARB 2022 Scoping Plan Update - 8/17 Technical Workshop https://ww2.arb.ca.gov/sites/default/files/2021-08/carb_presentation_sp_scenarioconcepts_august2021.pdf

Implementation Considerations

10

- Emergency nature of some repairs
- Potential for permit non-compliance
- High levels of variability in building stock
 - Panel upgrades
 - Knowledge of how/when panel upgrades can be avoided
- Staff time requirements
- Staff training, including for two-step replacement in emergencies
- Piecemeal approach
 - Potentially more costly than planned pruning
 - Not all enforcement triggers capture all occupancies equally

Equity Considerations and Guardrails

Considerations

- Potential for upfront cost pass through upon sale
- Potential for rental price increase
- Energy cost burden:
 - going too soon / waiting too long
- Increased risk of eviction from increased cost or perception of value increase
- Electrification taking priority over basic safety/comfort/weatherization measures

Guardrails

- Tenant protections
 - Displacement protections and eviction defense
- Affordable, electric-friendly rates
- Targeted incentives with built in protections
 - Whole-home incentives
- Tariffed on-bill financing

City of Piedmont Reach Codes & Home Energy Assessment Policy

Tackling Residential Retrofits

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Impetus for Pursuing Reach Codes

- Aligns with Climate Action Plan goals:
 - Reduce natural gas use in buildings
 - Increase local solar energy production
 - Build awareness on cost-effective ways to improve home energy use
- Improves community health and safety
- Reduces greenhouse gas emissions

Piedmont Climate Action Plan 2.0



"Avoiding the worst hazards and costs of climate change requires **taking action now** to both reduce emissions and mitigate the impacts."

--Climate Action Plan 2.0, 2018





Piedmont's Building Stock

- Fully developed for more than 50 years
- Overwhelmingly consists of single-family homes
- Some of the oldest homes in the Bay Area
- Homeowners mostly choose to retain and modify existing homes rather than tear down and build new ones









Policy Development





Building Code Amendments







Ordinance 750 N.S. (Reach Codes)

- Newly constructed low-rise residential (LRR) buildings, including new detached accessory dwelling units (ADUs), must use all electric appliances
- LRR buildings getting a new upper level, or increasing total roof area 30% or more, **required to install solar panels on the roof**
- LRR building renovations of \$25,000 or more required to include one item from a list of insulation/electrification improvements o Renovations of \$100,000 or more must include two items



List – Insulation and efficiency items

- A package of attic insulation, air sealing, and duct sealing
- Floor insulation
- A package of low-flow fixtures and water heater/water piping insulation
- Switch out existing lights for high efficacy lights with motion sensors
- Submit a report from a Home Energy Score or Home Energy Audit completed in the last five years and follow one recommendation





List – Electrification items

- Switch out gas furnace for heat pump (or other energy efficient electric space heating system)
- Switch out gas water heater for heat pump (or other energy efficient electric water heating system)







Exceptions

Circumstances allowing an exception by the Building Official:

- HES completed within 5 years, demonstrating a **minimum score of 7**
 - Modification to <u>only</u> the energy efficiency upgrade requirement
- If the unique features of the construction of the building, including existing heating and/or cooling systems, are **not configured for conversion** to forced air systems
- If the installation of the measures is not commensurate with project's scope and budget (measures exceed 20% of total project cost or require substantial construction in areas otherwise not part of project)





Ordinance 750 N.S. (Reach Codes)

- An electrical panel upgrade must include capacity to accommodate future electrification of all appliances
- Kitchen renovation must include electrical outlets at the location of all major appliances
- Laundry area renovation must include outlet for a future electric clothes dryer

*Home Energy Score <u>cannot</u> be used as an exemption to these projects





Ordinance 751 N.S. (Home Energy Assessment Policy)

Requires submission of a Home Energy Score or Home Energy Audit report (homeowner's choice), completed within the past five years:

 At point of listing for sale of property, unless the home was constructed within the last 10 years







Ordinance 751 N.S. (Home Energy Assessment Policy)

Each person who sells or transfers an interest in real property located in the City of Piedmont must provide the following information to a prospective buyer:

- 1. A property records search
- 2. A disclosure statement
- 3. Home Energy Score or a Home Energy Audit prepared no more than five years prior to the date the property is advertised or listed for sale, unless the home was constructed within ten years prior to the date of such advertising or listing.

Post-Adoption







Implementation to-date

- Reach Codes
 - 8 ADU permit applications
 10 color DV permits issued
 - o 10 solar PV permits issued
 - 15+ renovation projects with project value \$25K or more
- Home Energy Assessment Policy
 More than 20 HES received







Lessons Learned

- Cost will always be a concern
- Choice of using project cost as a determinant
- Clear messaging to avoid misinformation
- Reach out to real estate agents and contractors early





Best Practices

- Frequent, ongoing communication with the public
- Incorporate community feedback from various engagement mediums
- Disseminate rebate and financial incentive opportunities
- Conduct internal staff trainings to ensure consistency in implementation
- Develop monitoring and evaluation framework to assess effectiveness









Contact

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Crafting a Residential Retrofit Policy with Cost-Effectiveness Explorer

explorer.localenergycodes.com

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tost Effectiveness xplorer nary ning Stock	Results for City of California Climate Zone: (a) 14 Filter by: Source Study Existing Buildings Existing Low-Rise Residential Buildings (2)	Building Type Vintage (uel Type
es	Built before 1978 16.7% 773	Units Cost-Effectiveness	6
	Measures	On-Bill Benefit/Cost Ratio ↑ ≥ 1.0 is cost effective	Simple Pa (Years)
	Duct Sealing	11.3	1.91
	R-49 Attic + Duct Sealing	3.60	6.00
	Cool Roof (when re-roofing)	3,34	6.27
	LED lamp vs CFL	3.29	7.29
	R-49 Attic + Air Sealing + Duct Seal	2.83	7.66
UR ACCOUNT	PV R-49 Attic + Air Sealing + New Duct	2.43	8.89
XT STEPS	R-49 Attic Insulation	2.24	9.66
LP	R-49 Attic + Air Sealing	1.83	11.9
e reach code resources at	PV + HPWH (at burnout)	1.66	13.2
rgyCodes.com	PV + Electric Ready Pre-Wire	1.49	14.3

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Cost-Effectiveness Explorer

explorer.localenergycodes.co m

- Free Web-based software for California local government energy policy makers
- Designed to help accelerate reach code adoption and support data-driven decision making
- Launched in late 2020
- Aggregates findings from 4 state-wide cost-effectiveness studies
- Estimates residential building stock for each of 500+ California cities and counties
- Helps users evaluate and develop cost-effective policy options





Cost-Effectiveness Explorer

Demonstration







Model Residential Retrofit Ordinance

Analysis and Ordinance Evolution

February 2020: Initial 2019 report released.

- Efficiency measures and packages.
- On-bill results only.

2021 Updates

- Efficiency measures and packages
- PV and battery storage systems
- Fuel substitution and demand flexibility measures
- New 2022 weather files
- On-bill, 2019 and 2022 TDV results



Cost-effectiveness of Heat Pump at <u>HVAC</u> Replacement (On-bill and TDV)

Climat	e Zone	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
Uti	ility	PG&E	PG&E	PG&E	PG&E	PG&E SCG	SCE	SDG&E	SCE	SCE	SCE	PG&E	PG&E	PG&E	SCE	SCE	PG&E
								Heat Pu	np at H\	AC Rep	acement						
	Pre- 1978	TDV	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A On-Bill	N/A	N/A	N/A	N/A
2019 TDV	1978- 1991	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A On-Bill	N/A	N/A	N/A	N/A
	1992- 2010	N/A	N/A	N/A	N/A	N/A	N/A	N/A	TDV	TDV	TDV	TDV	Both	Both	N/A	TDV	N/A
	Pre- 1978	TDV	TDV	TDV	TDV	N/A	N/A	N/A	N/A	TDV	N/A	TDV	TDV Both	TDV	N/A	N/A	N/A
2022 TDV	1978- 1991	TDV	TDV	TDV	TDV	N/A	N/A	N/A	N/A	N/A	N/A	TDV	TDV Both	TDV	N/A	N/A	N/A
	1992- 2010	TDV	TDV	TDV	TDV	N/A	TDV	TDV	TDV	TDV	TDV	TDV	TDV Both	Both	TDV	TDV	N/A

Cost-effectiveness of Heat Pump at <u>DHW</u> Replacement (On-bill and TDV)

Climat	e Zone	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
Uti	ility	PG&E	PG&E	PG&E	PG&E	PG&E SCG	SCE	SDG&E	SCE	SCE	SCE	PG&E	PG&E	PG&E	SCE SDGE	SCE	PG&E
								HPWH	l at DHV	V Replace	ement						
	Pre- 1978	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A On-Bill	N/A	N/A	N/A	N/A
2019 TDV	1978- 1991	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A On-Bill	N/A	N/A	N/A	N/A
	1992- 2010	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A On-Bill	N/A	N/A	N/A	N/A
	Pre- 1978	N/A	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV Both	TDV	TDV	TDV	N/A
2022 TDV	1978- 1991	N/A	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV Both	TDV	TDV	TDV	N/A
	1992- 2010	N/A	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV	TDV Both	TDV	TDV	TDV	N/A

Ordinance Features

- Flexible triggers, structure, and stringency
- Feasible across a wide range of existing conditions
- Encourages electrification measures
- More measure options, including non-cost-effective choices
- Based on site energy savings

Measure Menu Options: Climate Zone 3

R49 Attic Insulation, air sealing and duct sealing Floor Insulation Water Heating Package LEDs & Photosensors Heat Pump HVAC Heat Pump Water Heater

R49 Attic Insulation Air Sealing New Ducts and Duct Sealing Duct Sealing Only **R-13 Wall Insulation** Windows Cool Roof Water Heating Package 6LEDs & Photosensors Prescriptive PV System Heat Pump Water Heater NEEA Tier 3 HP Water Heater Heat Pump HVAC High-Efficiency HP HVAC Heat Pump Dryer Inductive Cooktop Electric-Readiness

Measure Menu Options: Climate Zone 3

R49 Attic Insulation, air sealing and duct sealing Floor Insulation Water Heating Package LEDs & Photosensors Heat Pump HVAC Heat Pump Water Heater



- Remove packages / duplicates
- Create scale and rank each measure based on site savings

R49 Attic Insulation Air Sealing New Ducts and Duct Sealing **Duct Sealing Only R-13 Wall Insulation** Windows Cool Roof Water Heating Package **6LEDs & Photosensors** Prescriptive PV System Heat Pump Water Heater NFFA Tier 3 HP Water Heater Heat Pump HVAC High-Efficiency HP HVAC Heat Pump Dryer Inductive Cooktop **Electric-Readiness**

Sample Weighted Measure Menu: Climate Zone 3

		Required Measure Score				
	Target	Pre-1978 7	1978-1991 7	1992-2010 6		
		Indivi	dual Measure Sco	ores		
_	Measures	Pre-1978	1978-1991	1992-2010		
	R49 Attic Insulation	5	3	1		
Eff	Air Sealing	2	2	1		
icie	New Ducts and Duct Sealing	8	5	3		
noy	Duct Sealing Only	4	3	1		
80	R-13 Wall Insulation	6	0	0		
Rei	Windows	4	4	0		
new	Cool Roof	0	0	0		
ab	Water Heating Package	2	2	2		
les	LEDs & Photosensors	1	1	1		
	Prescriptive PV System	15	15	15		
	Heat Pump Water Heater	16	16	16		
-	NEEA Tier 3 Heat Pump Water Heater	17	17	17		
ecti	Heat Pump HVAC	21	15	13		
rificati	High-Effic. Heat Pump HVAC	23	17	14		
	Heat Pump Dryer	5	5	5		
no	Inductive Cooktop	3	3	3		
	Electric-Readiness	Mandatory	Mandatory	Mandatory		



Summary Building Stock

Results

Results Sources Utility Rate Info

Policies





Policy Method

How would you like to build this policy?



I want to build a policy with a flexible path

Choose measures and create prescriptive policy



Generate a policy based on all cost-efective measures from a study

Design a policy in seconds Easily edit it and delete measures later Generated based on reliable method

Learn how it works

The measure menu feature is only available for Existing Low Rise Single Family Study (2021)



Step 1 of 3

< Policy Method / Policy Details

Edit policy details:

Choose the city or county and add a name to help you identify your policy later

City/County City of Chula Vista

10

Policy Name my flex existing sf



y Homes 🕕 Add/Hide vide Estimates Emission ted Units 24.1

Add/Hide

×

Step 2 of 3

< Policy Method / Policy Details / Building Types

What building types would you like to include in your policy?

Choose one or more building types to include in your policy for City of San Diego:



×



Cost Effectiveness F Explorer

V

Summary **Building Stock** Results

Policies



(?) HELP

Find more reach code resources at LocalEnergyCodes.com

Policy I	Design
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My Policy Name 002 ×

Show only 25 characters w...

Share Policy HI Policy Assumptions

Impact and Details Flexible Paths Edit Policy

My Policy 1978 Buildings City of Chula Vista

Flexible Paths

My Policies

Download

Allow permit applicants to choose the measures that work best for them from a menu.

How it works?



Single Family Homes

Multifamily Units

MEASURE MENU TABLES

Low Rise Single Family Renovation Reach Code

Study Source: Existing Low-Rise Residential Buildings (2019) @

Menu Setup

Define for each Climate Zon

Permit applicant will be in compliance if the measures they choose from the table below achieve 75% of the impact achived by the measures requested in the policy.

Climate Zone 7:

~ Review Pollcy Measures for Existing Low Rise Single Family Homes

Built before 1978 All possible measures 😂

Built from 1978 to 1991 All possible measures 😂 Built from 1992 to 2005 All possible measures 😂

	Pre-1978	1978-1991	1992-2005
Target Score	43	34	18
Air Sealing	2	1	1
Duct Sealing	8	5	1
Windows	9	7	1
Wall Insulation	6		
Cool Roof	2	1	1

 Θ

Understand how it works

Allow permit applicants to choose the measures that work best for them from a menu.

Increase compliace rate with flexible paths

Adjust the requirement level

3 Delete unwanted measures

Make measures mandatory

Download your menu

MEASURE MENU TABLES

Low Rise Single Family Renovation Reach Code

Study Source: Existing Low-Rise Residential Buildings (2021) 🔗

Menu Setup
 Define for ea
 Set the Target Scores at
 75% of maximum possible

Climate Zone 7:

	Pre-1978	1978-1991	1992-2005				
Target Score	43	34	18				
R-49 Attic Insulation	7	4	1				
Duct Sealing	8	5	1				
Windows	9	7					
Wall Insulation	6						
Cool Roof	2	1	1				
Water Heating Package	2	2	2				
New Ducts	13	10	3				
Installation of PV	17	17	17				
Heat Pump Dryer	3	3	3				
Heat Pump HVAC	14	10	8				
Heat Pump Water Heater	12	12	12				
Inductive Cooktop	2	2	2				
			and the second s				

Define for each Climate Zone

Understand how it works

2 Adjust the requirement level

Calibrate the target scores, find the right balance to fit your policy priorities.

Θ

Set a level from 1 to 100% of the potential energy savings found to be cost-effective

Delete unwanted measures

Make measures mandatory

5 Download your menu

∽ Menu Setup	Define for each Climate Zone
Set the Target Scores at <u>75%</u> of maximum possible	

Climate Zone 7:

	Pre-1978	1978-1991	1992-2005
Target Score	43	34	18
R-49 Attic Insulation	7	4	1

Understand how it works

2 Adjust the requirement level

Calibrate the target scores, find the right balance to fit your policy priorities.

Θ

Set a level from 1 to 100% of the potential energy savings found to be cost-effective

Delete unwanted measures

Make measures mandatory

5 Download your menu

V Menu Setup	Define for each Climate Zone
Set the Target Scores at	
25% of maximum possible	

Climate Zone 7:

	Pre-1978	1978-1991	1992-2005
Target Score	14	11	6
R-49 Attic Insulation	7	4	1

Understand how it works

2 Adjust the requirement level

Delete unwanted measures

3

Remove any measure from the menu as desired

Θ

Make measures mandatory

	Pre-1978	1978-1991	1992-2005	
Target Score	14	11	6	
R-49 Attic Insulation	7	4	1	
Duct Sealing	8	5	1	
Windows	9	7		
Wall Insulation	6) () () () () () () () () () (
Cool Roof	2 🗍 🔗	1	1	
Water Heating Package	2	2	2	
New Ducts	13	10	3	

Understand how it works

2 Adjust the requirement level

Delete unwanted measures

3

Remove any measure from the menu as desired

Θ

Make measures mandatory

	Pre-1978	1978-1991	1992-2005
Target Score	14	11	6
R-49 Attic Insulation	7	4	1
Duct Sealing	8	5	1
Windows	9	7	
Wall Insulation	6		
Cool Roof	1 Bin	1	1
Water Heating Package	2	2	2
New Ducts	13	10	3

2

Θ

Understand how it works

Adjust the requirement level

Delete unwanted measures

Make measures mandatory

Choose measures to require for eveyrone. This reduces the target score appropriately.

	Pre-1978	1978-1991	1992-2005
Target Score	14	11	6
R-49 Attic Insulation	7 🖞 🕉	4	1
Duct Sealing	8	5	1
Windows	9	7	-
Wall Insulation	6		0
Cool Roof		1	1
Water Heating Package	2	2	2
New Ducts	13	10	3

Θ

Understand how it works

2 Adjust the requirement level

Delete unwanted measures

Make measures mandatory

Choose measures to require for eveyrone. This reduces the target score appropriately.

	Pre-1978	1978-1991	1992-2005		
Target Score	7	9	5		
R-49 Attic Insulation	Mandatory 🔗	Mandatory 🔗	Mandatory 🔗		
Duct Sealing	8	5	1		
Windows	9	7			
Wall Insulation	6				
Cool Roof		1	1		
Water Heating Package	2	2	2		
New Ducts	13	10	3		

Flexible Compliance Tables Single Family Dwelling Units

Climate Zone 7

Table 1A: Target Score			
Single Family - Climate Zone 7	Building Vintage		
	Pre-1978	1978-1991	1992-2010
Required Minimum Score	17	10	10

Table 1B: Measure Menu Single Family - Climate Zone 7 **Building Vintage** 1978-1991 1992-2010 Measures Pre-1978 **R-49** Attic Insulation 7 4 **R-13 Wall Insulation** 11 **Duct Sealing** 10 3 3 Windows 2 Cool Roof 0 0 0 Water Heating Package 7 10 10 **Prescriptive PV System** 17 10 10 17 **HPWH Water Heater** 10 10 Heat Pump HVAC 17 10 10 10 NEEA Tier 3 HPWH at Replacement 17 10 **R-38 Attic Insulation** 17 9 8 0 0 0 Inductive Cooktop

How	to	use
-----	----	-----

This table shows the minimum point score that covered units m ordinanance requirements. The applicable minimim score depen vintage. Covered units earn points for each measure they choos 1B and for any measures in Table 1C that qualify as not applica

This table lists the available measures to install and their point must choose from among these to comply with ordinance regul measure has a point value from 0-10 depending on the building designated as 'Mandatory' must be installed. Mandatory meas substituted and do not earn a point value.

Delete unwanted measures

Understand how it works

Adjust the requirement level

Creating Flexible Paths

Make measures mandatory

Download your menu

Export your configured table into and XLS.

Θ

Single Family - Climate Zone 7	Building Vintage			
Measures	Pre-1978	1978-1991	1992-2010	
Duct Sealing	10	0	0	
Windows	0	0	0	
Water Heating Package	7	10	10	
		the state of the s	10. 11. The Real Processor	

This table lists the measures for which covered units can poten cases where such measures cannot be installed. Each measure 0-10 depending on the building vintage.

Cost-Effectiveness Explorer

Upcoming Features

- Flexible policy options (Q4 2021)
- Ordinance drafting (Q1 2022)
- Future construction forecasts
- Nonresidential building stock data
- Additional Studies







Thank you.

Eric Engelman Energy Policy Consulting eric.engelman@gmail.com



Try the Cost-effectiveness Explorer as explorer.LocalEnergyCodes.com and share your feedback



Get in touch touch with me at eric.engelman@gmail.com with feedback, questions, ideas



Contact info@localenergycodes.com for no-charge assistance from expert Reach Code advisors

Thank You!

We Appreciate your time!



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